



The  
**Trillium**  
Group  
Conflict Management Experts

## NEGOTIATION TRAINING FOR ENTERPRISE BARGAINING AND GOOD FAITH BARGAINING SITUATIONS

<b>What is it?</b>	Application of interest based negotiation model to unionized and other workplace environments subject to Enterprise or other agreements and regulatory frameworks
<b>For Whom?</b>	Managers and union representatives, bargaining agents, others in similar roles; suitable for worker and management representatives from same organization in simultaneous joint sessions
<b>Length</b>	1-3 days standard programs, can be combined with ongoing support and assessment of bargaining situations and outcomes
<b>Outcomes</b>	Develops organizational and personal capacities, helps groups develop common language and approach to negotiation and decision making without undermining organisational structure; assists with analysis and problem solving skills
<b>Features</b>	Highly interactive, can be integrated with Negotiation and Advanced Negotiation Training modules into comprehensive program for group or organization

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